



SAMPLE LIBRARY BUILDER FOR AN ACCOUNTING FIRM/OFFICE WITH 30 EMPLOYEES

Order #1: Week #1

Book #	# of Copies	Book Title	Author	Estimated Retail	Estimated Total Cost
1	6	Fred Factor	Sanborn	\$ 9.49	\$ 56.94
2	2	How to Become a Rainmaker	Fox	\$ 20.39	\$ 40.78
3	3	Who Moved my Cheese	Johnson	\$ 11.64	\$ 34.92
4	3	Fish!	Lundin	\$ 14.99	\$ 44.97
5	3	How Full is Your Bucket	Rath	\$ 10.90	\$ 32.70
6	4	The One Minute Manager	Blanchard	\$ 7.65	\$ 30.60
7	3	Death by Meeting	Lencioni	\$ 17.29	\$ 51.87
8	3	Getting Naked	Lencioni	\$ 17.76	\$ 53.28
9	3	The Total Money Makeover	Ramsey	\$ 8.79	\$ 26.37
10	3	The Secret	Blanchard	\$ 18.26	\$ 54.78
11	2	The 3 Big Questions for a Frantic Family	Lencioni	\$ 18.92	\$ 37.84
12	3	How Successful People Think	Maxwell	\$ 7.99	\$ 23.97
13	2	Great Work	Sturt	\$ 12.45	\$ 24.90
14	3	The Energy Bus	Gordon	\$ 19.48	\$ 58.44
15	3	Ideal Team Player	Lencioni	\$ 10.27	\$ 30.81
46 Total # of Books in Order #1					\$ 603.17

Order #2: Week #3

Book #	# of Copies	Book Title	Author	Estimated Retail Price	Estimated Total Cost
1	3	Raving Fans	Blanchard	\$ 14.99	\$ 44.97
2	2	Every Family's Business	Deans	\$ 10.85	\$ 21.70
3	2	Silos, Politics & Turf Wars	Lencioni	\$ 15.17	\$ 30.34
4	3	Whale Done	Blanchard	\$ 17.48	\$ 52.44
5	2	Good to Great	Collins	\$ 21.40	\$ 42.80
6	2	How High Will You Climb?	Maxwell	\$ 12.09	\$ 24.18
7	1	Golf is Not a Game of Perfect	Rotella	\$ 13.39	\$ 13.39
15 Total # of Books in Order #2					\$ 229.82

Order #3: Week #6

Book #	# of Copies	Book Title	Author	Estimated Retail Price	Estimated Total Cost
1	2	5 Dysfunctions of a Team	Lencioni	\$ 23.00	\$ 46.00
2	2	Gung Ho!	Blanchard	\$ 14.29	\$ 28.58
3	1	Purpose Driven Life	Warren	\$ 13.54	\$ 13.54
4	2	How to Win Friends and Influence People	Carnegie	\$ 10.87	\$ 21.74

5	2	Trusted Advisor	Maister	\$ 14.99	\$ 29.98
6	2	See You at the Top	Ziglar	\$ 8.00	\$ 16.00
7	3	You Don't Need a Title to be a Leader	Sanborn	\$ 16.88	\$ 50.64
8	1	First Break All of the Rules	Buckingham	\$ 21.23	\$ 21.23
15 Total # of Books in Order #3				\$ 227.71	

Order #4: Week #10

Book #	# of Copies	Book Title	Author	Estimated Retail Price	Estimated Total Cost
1	2	Awaken the Giant Within	Robbins	\$ 10.91	\$ 21.82
2	2	Think and Grow Rich	Hill	\$ 14.83	\$ 29.66
3	2	Its Not About Me	Lucado	\$ 8.47	\$ 16.94
4	1	Quiet	Cain	\$ 12.13	\$ 12.13
5	2	The No Complaining Rule	Gordon	\$ 14.48	\$ 28.96
6	2	Made to Stick	Heath	\$ 16.69	\$ 33.38
7	2	7 Habits of Highly Effective People	Covey	\$ 13.99	\$ 27.98
8	2	The One Minute Sales Person	Johnson	\$ 13.79	\$ 27.58
15 Total # of Books in Order #4				\$ 198.45	

Order #5: Week #14

Book #	# of Copies	Book Title	Author	Estimated Retail Price	Estimated Total Cost
1	2	Success Principles	Canfield	\$ 13.79	\$ 27.58
2	2	High Five	Blanchard	\$ 9.99	\$ 19.98
3	2	The Lean Startup	Ries	\$ 12.30	\$ 24.60
4	2	How Children Succeed	Tough	\$ 8.99	\$ 17.98
5	2	Our Iceberg is Melting	Kotter	\$ 13.94	\$ 27.88
6	2	The Carpenter	Gordon	\$ 6.91	\$ 13.82
7	1	Value Pricing	Baker	\$ 80.97	\$ 80.97
8	2	Delivering Happiness	Hsieh	\$ 10.29	\$ 20.58
15 Total # of Books in Order #5				\$ 233.39	

Order #6: Week #18

Book #	# of Copies	Book Title	Author	Estimated Retail Price	Estimated Total Cost
1	2	The Goal	Goldratt	\$ 14.95	\$ 29.90
2	2	The One Word That Will Change Your Life	Gordon	\$ 11.39	\$ 22.78
3	2	The Dip	Godin	\$ 9.99	\$ 19.98
4	2	Contagious	Berger	\$ 11.69	\$ 23.38
5	2	The One Thing	Keller	\$ 19.96	\$ 39.92
6	1	15 Invaluable Laws of Growth	Maxwell	\$ 14.59	\$ 14.59
7	2	The Greatest Salesman in the World	Mandino	\$ 6.95	\$ 13.90
8	2	Rich Dad Poor Dad	Kiyosaki	\$ 6.39	\$ 12.78

15 Total # of Books in Order #6

\$ 177.23

Order #7: Week #22

Book #	# of Copies	Book Title	Author	Estimated Retail Price	Estimated Total Cost
1	2	Great Leaders Grow	Blanchard	\$ 8.99	\$ 17.98
2	2	Four Obsessions of an Extraordinary Executive	Lencioni	\$ 13.84	\$ 27.68
3	1	In Search of Excellence	Peters	\$ 7.69	\$ 7.69
4	2	The Effective Executive	Drucker	\$ 11.99	\$ 23.98
5	2	Mastering the Rockefeller Habits	Harnish	\$ 11.59	\$ 23.18
6	2	Smart Money Smart Kids	Ramsey	\$ 15.55	\$ 31.10
7	2	Guerilla Marketing	Levinson	\$ 10.89	\$ 21.78
<u>13</u>		Total # of Books in Order #7			<u>\$ 153.39</u>
<u>134</u>		Total # of Books Over 7 Orders & 22 Weeks			<u>\$ 1,823.16</u>